



## Public California Universities Purchasing Agreement UC#2019.001434 and CSU: C-CSUCO-00001565 for Audio Visual Goods and Services



On August 28, 2019 LightWerks Communication Systems was awarded a competitively bid 5 year contract (extendable for another three 1 year periods). This contract allows University of California (UC), California State Universities (CSU) and Community College campuses (CCC) to procure audio visual goods and services at competitive rates. The contract includes free shipping and handling on AV products (with minimal exceptions).

### ▶ Contract **DURATION**

This contract is valid through August 27, 2024 and is renewable after that for three successive 1 year periods.

### ▶ CC **RECIPROCITY**

This Purchasing Agreement extends the same product pricing and services to California State Universities and Community College campuses.

### ▶ Volume Incentive **REBATES**

This program provides an opportunity for the UC System to earn a 1-2.5% rebate based on purchasing volume each year.

### ▶ Pricing **STRUCTURE**

#### • **EQUIPMENT**

– LightWerks has negotiated a set discount off list price.

#### • **LABOR**

– LightWerks will provide Design/Engineering labor at \$120.00/hour under this contract; standard rate is \$130.00.

– LightWerks will provide Installation labor at \$113.33/hour under this contract.

– LightWerks will provide Programming labor at \$120.00/hour under this contract; standard rate is \$130.00.

For more information, visit [www.CalEdAV.com](http://www.CalEdAV.com)



# LIGHTWERKS



## PRODUCT LINE

<p><b>▶ PROJECTORS</b></p> <p>Canon Christie Digital Digital Projection Epson Maxell NEC Panasonic Sony</p>	<p><b>▶ CONTROL SYSTEMS</b></p> <p>AMX Crestron Extron</p>	<p><b>▶ DISTRIBUTION &amp; SIGNAL PROCESSING</b></p>	<p><b>▶ VIDEO STREAMING</b></p> <p>Crestron Extron MediaSite</p>
	<p><b>▶ SCREENS</b></p> <p>Da-Lite Draper Stewart Filmscreen</p>	<p>AMX Crestron Extron</p>	
<p><b>▶ FLAT PANELS</b></p> <p>BenQ LG NEC Panasonic Samsung Sharp SMART Sony</p>	<p><b>▶ INTERACTIVE WHITEBOARDS / DISPLAYS</b></p>	<p><b>▶ PROFESSIONAL AUDIO</b></p>	<p><b>▶ BYOD</b></p> <p>Christie Extron Crestron Mersive</p>
<p><b>▶ VIDEO-CONFERENCING / CAMERAS</b></p>	<p>BenQ Epson NEC Panasonic Samsung Sharp SMART</p>	<p>AKG Biamp BOSE BSS Cambridge ClearOne Crestron Crown DBX JBL Lexicon Listen Tech Martin QSC Sennheiser Shure Soundkraft</p>	<p><b>▶ CABLES, ADAPTERS &amp; CONNECTORS</b></p> <p>C2G Crestron Extron</p>
<p>Aver Video Panasonic POLYCOM Sony Vaddio</p>	<p><b>▶ MOUNTS / LIFTS</b></p> <p>Chief Draper Premier</p>	<p><b>▶ DOCUMENT CAMERAS</b></p> <p>Epson WolfVision</p>	<p><b>▶ ACCESSORIES</b></p> <p>AJA Video Legrand Middle Atlantic Vaddio</p>



[www.LightWerks.com](http://www.LightWerks.com) (888) 454-4489